

"AI Everywhere"

Dynamics 365 Business Central

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The age of AI

AI will set the stage for
a new era of innovation.

The history of AI



1950
Alan Turing introduces the "**Turing Test**"

1956
Field of AI is launched, "**artificial intelligence**" coined at Dartmouth



1960
The "first computer" that learned **skills** by trial and error.



1978/79
In Japan, **SCARA**, the robotic arm for high-speed assembly unveiled.



1988
Jabberwacky, a chatbot designed to have conversations with users and imitate human interaction.



1997
IBM's Deep Blue beats reigning world champion Garry Kasparov in chess.

Late 1990s
KISMET, a robot head that recognizes and replicates human emotion.



Late 2000s
IBM's **Watson**, a computer system answers questions via natural language. Beats Jeopardy! contestants.



2011
Apple launches **Siri**, an intelligent personal assistant.



2021
OpenAI develops **DALL-E**, an image generator based on text prompts.

2022
OpenAI launches **ChatGPT**, a chatbot that interacts in a conversational way.

Write a song about Oseberg and how they are an excellent Dynamics 365 Business Central partner.
Oseberg won partner of the year in 2022, and they have a focus on retail.

✓ Searching for: **Oseberg Dynamics 365 Business Central partner**

✓ Generating answers for you...

Here's a song about Oseberg and their Dynamics 365 Business Central partnership:

Verse 1:

Oseberg Solutions, a partner of the year
In Dynamics 365 Business Central, they have no fear
Their focus on retail is crystal clear
And they're moving customers to D365 at an impressive rate

Chorus:

Oseberg Solutions, a partner you can trust
With expertise in Business Central and more, they're a must
They'll help you on your journey to the cloud
And with their guidance, your business will stand out from the crowd

Verse 2:

With Oseberg Solutions as your partner
Your business will be smarter
They'll help you with customer engagement/CRM
And with Power Platform, you'll be able to make data-driven decisions like a gem

Chorus:

Oseberg Solutions, a partner you can trust
With expertise in Business Central and more, they're a must
They'll help you on your journey to the cloud
And with their guidance, your business will stand out from the crowd

Bridge:

Oseberg Solutions is Norway's leading Business Central provider
With them as your partner, you'll be a business driver
They'll help you with implementation and advisory services too
And with their help, your business will be brand new

Bing: ChatGPT

Meet the new AI

- Speaks natural language
- Synthesizes large amount of data
- Creates original content
- Iterates ideas with human in the loop

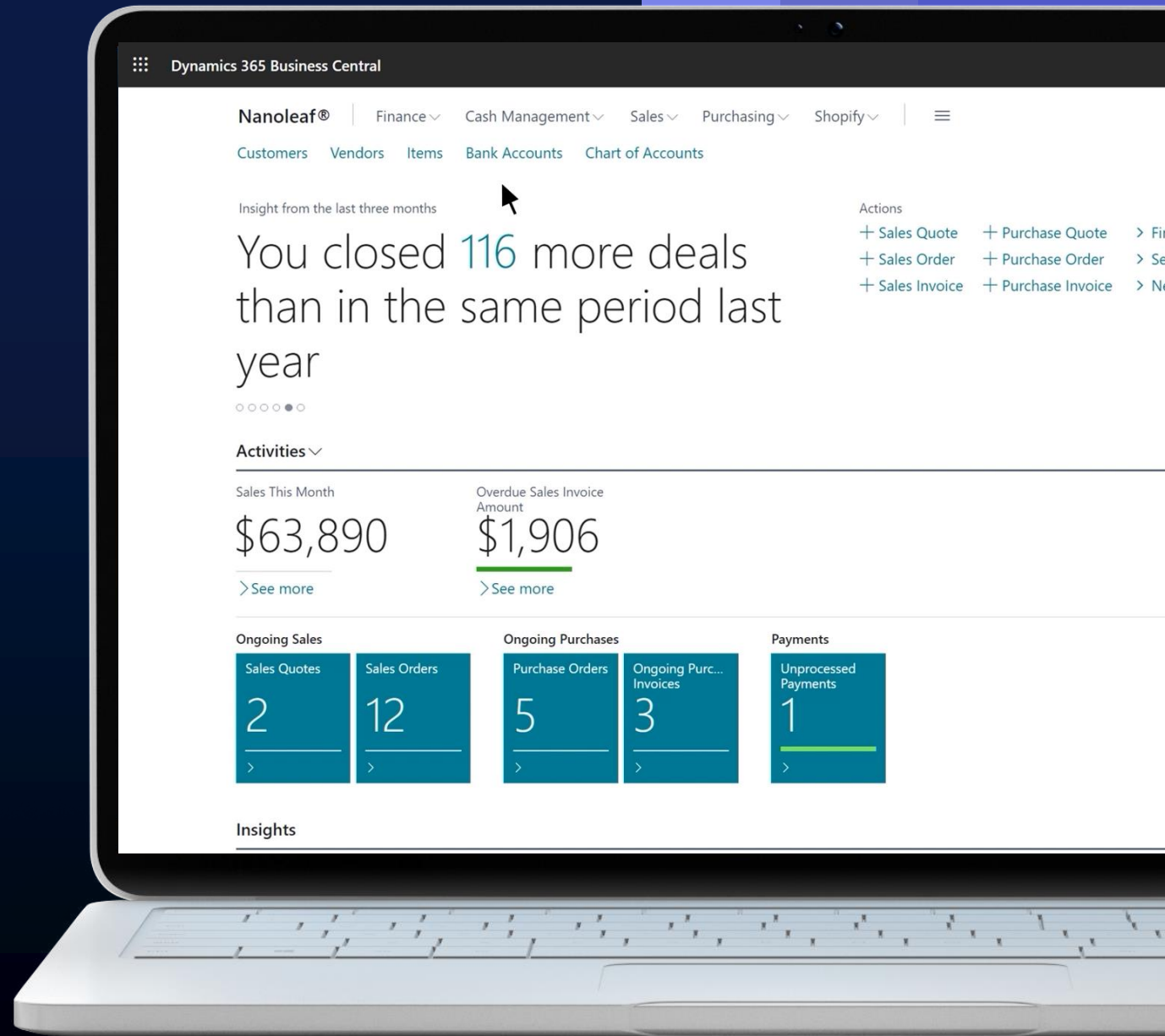


DALL-E: Retail store with robot customers in the style of Edvard Munch



With Microsoft Dynamics 365 Copilot,
we're introducing the world's first AI copilot
for both CRM and ERP

Copilot in Dynamics 365 Business Central



Dynamics 365 Business Central

Make your vision a reality with a connected business management solution that enables you to adapt faster, work smarter, and perform better.



Adapt faster

Be prepared for disruption with the insights needed to pivot quickly, shift business models, and cultivate strategic plans.



Work smarter

Empower your people to confidently take action and get more done with AI-infused processes, automated workflows, and interoperability with Microsoft 365 + Teams.



Perform better

Enable better business performance with continuous process improvements and responsiveness across your entire business—not just financials.

Work smarter using collaborative applications



Teams



Outlook



Excel



Windows



 Meet now



Dynamics 365
Business Central



Dataverse



Teams

Business data is **available to everyone, everywhere**

Easily communicate as part of any business process

Business applications are now **multiplayer**

Dynamics 365 Business Central with Excel



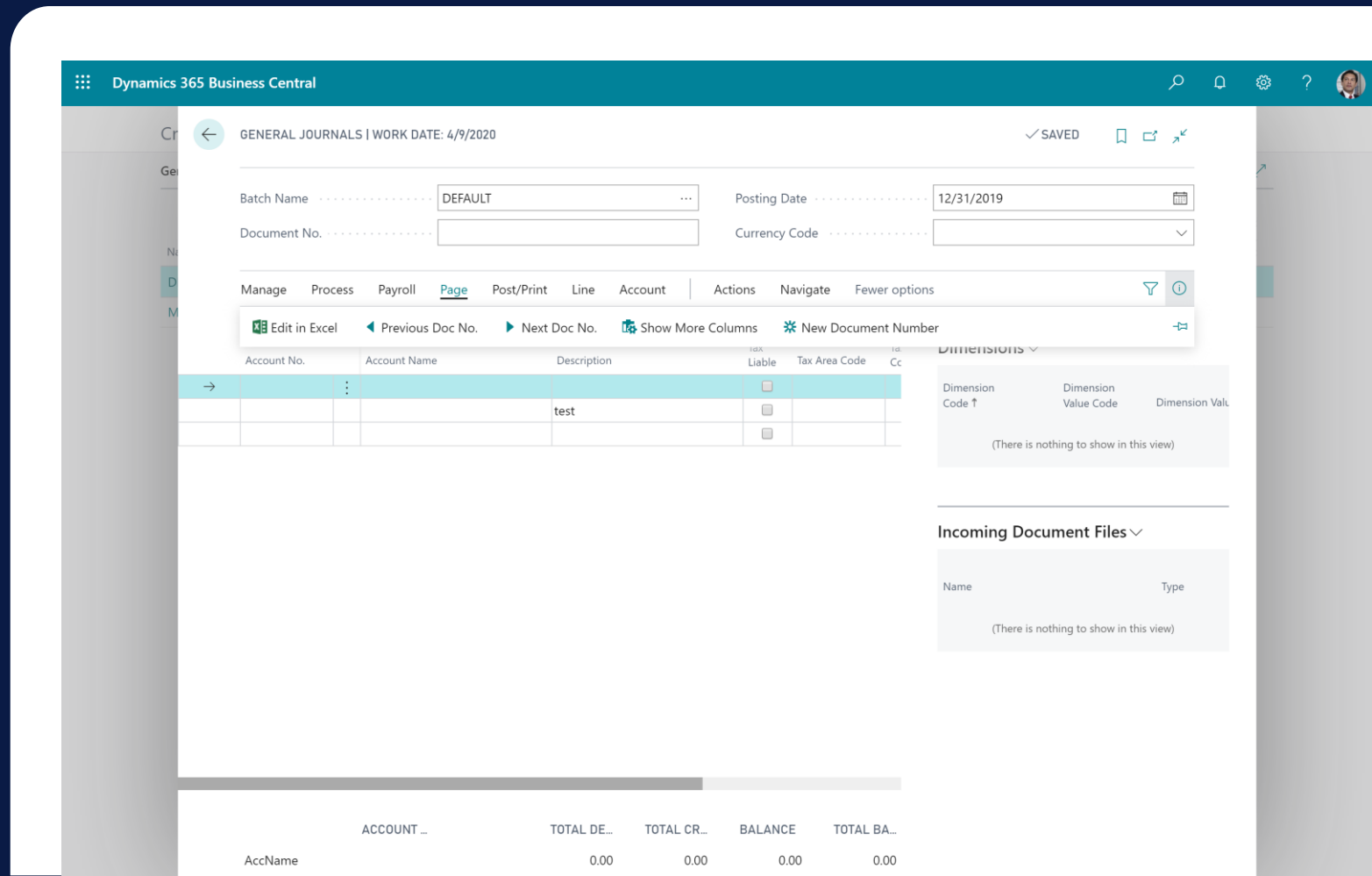
Access Excel within Business Central to view data and create transactions such as general ledger journals.



Export data from Business Central to Excel for efficient data entry and accuracy and publish data back to Business Central.



Easily analyze transactions using familiar Excel functionality, add additional data, and publish.



Dynamics 365 Business Central with Outlook



Interact with customers and vendors directly from Outlook to accelerate transactions and business decisions.



Promptly manage inquiries, service requests, or process payments to accelerate the sales cycle.



Get insights into customer history, previous discounts, and more without leaving Outlook.

Outlook interface showing an email from Wide World Importers (Invoice 103073) and a Dynamics 365 Business Central window displaying vendor information and financial data.

Business Central Vendor Card: 40000 · Wide World Importers

Field	Value
Invoices (\$)	29,777.20
Overdue Amounts (\$)	18,193.10
Payments (\$)	194,408.51
Invoiced Prepayment Amount (\$)	0.00
Last Payment Date	2/14/2018

Aged Accounts Payable
Period Length: Day | 2 weeks overdue
Chart showing payment status over time (Not Overdue, 6D, 12D).

Buy-from Vendor History

Quotes	Blanket Orders
0	0

Dynamics 365 Business Central with Teams



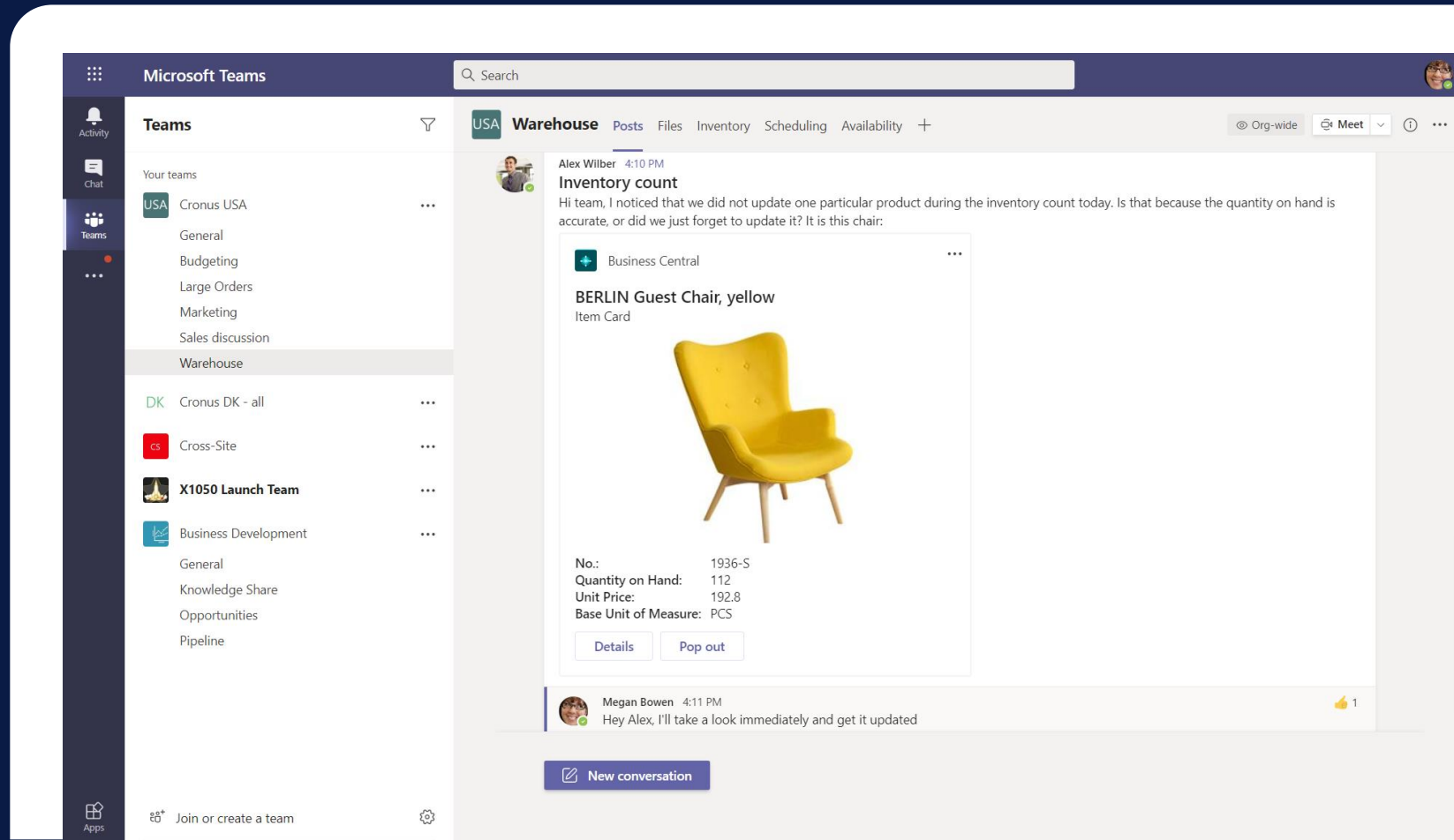
Make faster decisions by sharing Business Central data within Microsoft Teams conversations and tabs.



Look up business contacts from Teams, along with insights, a history of interactions, and related records.



Easily edit data and take action without switching apps.



Access Business Central data with only a Microsoft 365 license **at no additional cost**



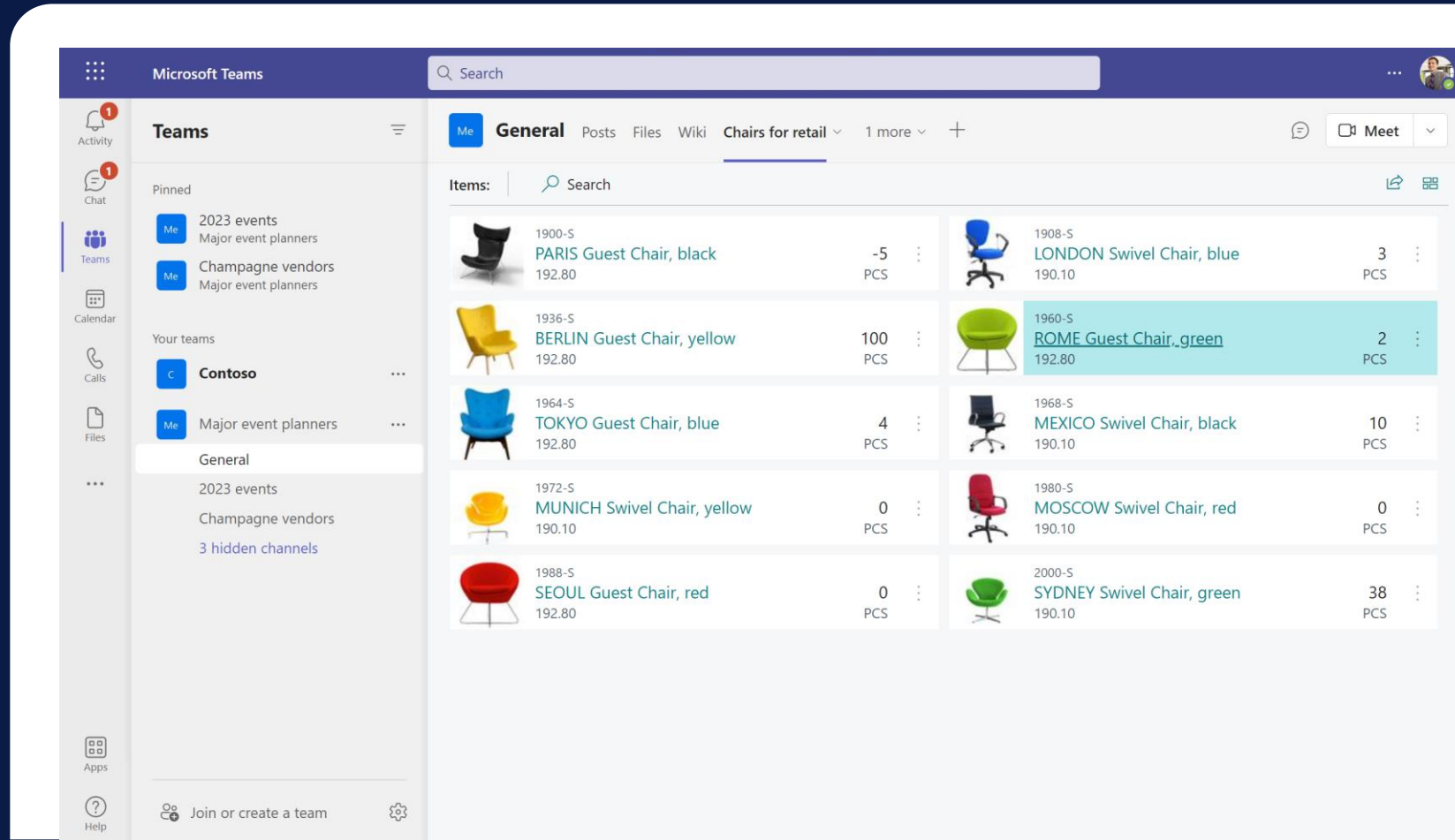
Access Business Central cards and tables that have been shared with you in Teams.



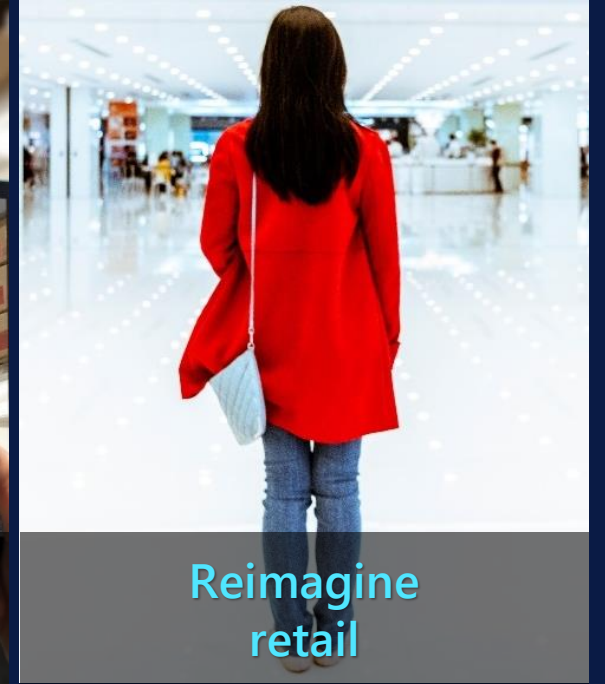
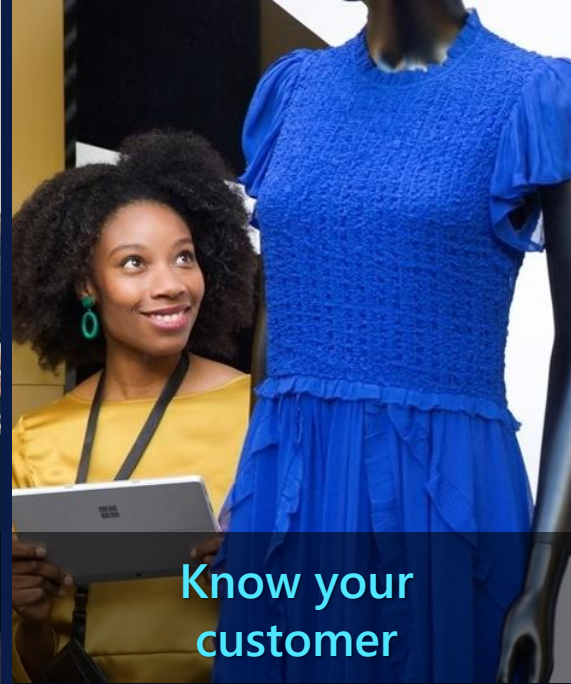
Unlock data, improve collaboration, and enhance decision making without purchasing additional Business Central licenses.



Read-only access is granted through your Microsoft 365 license as configured by your admin.



Retailer shifting organizational priorities



Roadmap

<http://aka.ms\BCreleaseplan>

